



# Real estate company achieves rapid and full public cloud adoption

**Sogeti helps INOWAI transform into one of Luxembourg's first public cloud-ready companies in under four months.**

## The Client

INOWAI is a commercial and residential real estate group offering a range of services. These include marketing and searches for commercial premises and offices, investment consulting, property management, valuations, sustainable development, and the preparation of real estate strategies.

## Solution

**Integrated service offering.** Following a project in which Sogeti audited the firm's IT as a precursor to cloud adoption, INOWAI enthusiastically bought into the transformative benefits of cloud.

The project was led by Sogeti in Luxembourg, it required various solutions from the Sogeti portfolio to deliver the migration: Cloud Infrastructure, Digital Transformation and Cybersecurity. Sogeti's broad capabilities meant it could wholly deploy the integrated suite of services that INOWAI needed.

Although not INOWAI's service provider at the time, Sogeti has since become a long-term IT partner to the business due to the success of this cloud transformation.



# INOWAI

PROPERTY PARTNERS

## Overview

**Customer:** INOWAI

**Industry:** Commercial and residential real estate

**Location:** Luxembourg

### Client Challenges / Business Need:

- An aging infrastructure meant that INOWAI lacked the agility it needed to meet employee and client expectations
- Shadow IT was prevalent across the end user base, causing potential security concerns
- The group wanted to move to the cloud but had no internal IT resources/skills in this area
- With many mobile employees, INOWAI was looking for more powerful and secure tools and devices to support productivity in the field

### Results:

- A full on-premises to full public Microsoft cloud migration delivered in under 4 months and on budget
- State-of-the-art robust mobile tools – Microsoft Surface Pro (with Intel® 8th Generation Core™ i5 and Core™ i7 Processors) – providing additional security features
- Document Management System (DMS) on the cloud for increased efficiency, greater collaboration and cost savings
- Migration to Office 365 and Windows 10 created happy employees that were more efficient in their client-facing activities through better collaboration and the freedom to work anywhere, anytime



## About Sogeti

**Mapping the cloud journey.** Sogeti's initial task was to take INOWAI through the cloud journey to ultimately move them from a fully on-premises landscape to a fully public cloud platform built on Microsoft Azure and Office 365. This complex project resulted in Sogeti advising INOWAI to migrate in two phases: first using a hybrid on-premises/cloud environment and next fully migrating to cloud.

However, INOWAI wanted a more radical approach and was keen to align the transition with the impending office relocation. So, it was agreed that the migration would be managed in one phase rather than two: no more on-premises document/data management, rather everything would be done in the cloud. This meant that the cloud transformation had to be delivered fast and efficiently to align with the relocation timetable.

**“Sogeti helped us migrate from full on-premises to full public cloud in record time making INOWAI one of Luxembourg’s first public cloud-ready companies! We now have a solution that perfectly suits our needs, transforming INOWAI into a fully mobile company leading to happier employees, greater efficiency, collaboration and increased security, ready to face the digitalization of the world!”**

Jean Nicolas Montrieux,  
COO & Partner INOWAI

This extremely tight timeframe was achieved with the migration being completed in under four months. That's not all. As part of the transformation, INOWAI worked with Sogeti to implement a new cloud-based DMS to drive efficiency in its document sorting and management.

**Empowering a mobile workforce.** The success and speed of the migration

led to the project scope being further extended. INOWAI wanted to equip its entire workforce with mobile computing capability, moving all its on-premises workstations from thin client to a combination of Microsoft Surface Pro devices and Lenovo notebooks.

The Microsoft Surface Pro devices and Lenovo notebooks – equipped with Intel® 8th Generation processors – have a reputation for both power and security. INOWAI's employees are now information-rich when they are out of the office. Easy remote access to INOWAI's data stored in the cloud gives them the freedom to work from anywhere, anytime, keeping them productive and satisfied with their new versatile workplace tool.

**Reducing turnaround time.** Sogeti is now providing INOWAI a dedicated service desk with local IT end user support, as well as becoming more involved in resolving business concerns. For example, by introducing digital proofs of concept (PoCs), Sogeti is enabling INOWAI to reduce turnaround time to a few hours, as opposed to days, making it highly competitive.

For INOWAI, as one of the first companies in Luxembourg to host all its IT in the public cloud, the end-to-end migration to Microsoft Azure has made it future ready for a digitalized world of capabilities and opportunities.

For more information on this project, please contact:

**info@sogeti.com**

Part of the Capgemini Group, Sogeti operates in more than 100 locations globally. Working closely with clients and partners to take full advantage of the opportunities of technology, Sogeti combines agility and speed of implementation to tailor innovative future-focused solutions in Digital Assurance and Testing, Cloud and Cybersecurity, all fueled by AI and automation. With its hands-on 'value in the making' approach and passion for technology, Sogeti helps organizations implement their digital journeys at speed.

A global leader in consulting, technology services and digital transformation, the Capgemini Group is at the forefront of innovation to address the entire breadth of clients' opportunities in the evolving world of cloud, digital and platforms. Building on its strong 50-year heritage and deep industry-specific expertise, Capgemini enables organizations to realize their business ambitions through an array of services from strategy to operations. Capgemini is driven by the conviction that the business value of technology comes from and through people. It is a multicultural company of over 200,000 team members in more than 40 countries. The Group reported 2018 global revenues of EUR 13.2 billion. *People matter, results count.*

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