Region: Global | Industry: IT | Service: AI

The right knowledge *right when you need it.*

Helping teams work smarter and cut sales-cycle effort.

Sogeti's presales team developed an ***Agentic Assistant*** to help sales and marketing teams overcome the challenge of fragmented information spread across SharePoint repositories and enterprise documents. By bringing content from SharePoint, PDFs, PowerPoint presentations, and Word documents into a single conversational experience, the solution enabled employees to quickly **find relevant information, analyze RFPs, generate clarification questions, refine CVs,** and **validate proposal compliance against client requirements**.

This reduced the effort required to search for information, improved access to organizational knowledge, increased proposal accuracy, and streamlined sales and bid-management activities.

The solution delivered measurable business value for our presales teams with up to

47%
time saving

and significant productivity gains through automation and AI-assisted workflows.

The real value isn't simply bringing knowledge together. It's making that knowledge easier for people to find, use and act on. With the Agentic Assistant, Sogeti teams can move from RFXs to proposals, freeing up time to focus on better proposals, stronger collaboration and greater value for our clients.

Our local teams work side-by-side with clients, creating outcomes that can scale,
Right here. Right now.™

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